

Organization	Association of Croatian ICT Clusters – cro.ict	Bulgarian Association of Software Companies (BASSCOM)	Serbian Software Cluster	INA Academy	Union of Information Technology Enterprises	Union of Information Technology Enterprises	MASIT – ICT Chamber of Commerce	MASIT – ICT Chamber of Commerce	National Association of Private ICT Companies
Country	Croatia	Bulgaria	Serbia	Greece	Armenia	Armenia	Macedonia	Macedonia	Moldova
Component / Capacity	<p>Cluster academy aims to give an important contribution to the future development of SEE ICT Clusters as a place of innovation by means of integration activities among entities, committed in knowledge sharing for innovative business support in the involved SEE regions, thus contributing indirectly to their economic growth and to the employment in the technology sector.</p>	<p>A Center of Excellence in ICT Training and Certification offers a means for the Country and the Region to gain global standing in the global ICT markets through supporting the local and regional ICT individuals and companies to reach the global standards for quality and productivity.</p>	<p>Main objective of this project is to establish web portal like as basis for regional communication channel and cooperation in ICT (Information and Communication Technology) industry by increasing new jobs and by improving the regional collaboration.</p>	<p>The Component has as strategic objective the provision of services and assistance to facilitate access to finance for innovative SMEs from the Southeast European region in order to increase the investment in high growth SMEs in the ICT sector. It will promote the European innovation reinforcement between innovative SMEs and Venture Capital firms, Business Angels and other private equity firms.</p>	<p>It is proposed to create a “Center of Excellence for SEE ICT Cluster” – (CESIC) which will implement following activities:</p> <ul style="list-style-type: none"> • Provision of market information and the database of qualified SEE ICT companies. • Export Coaching • Training • CESIC Information and Promotion Center (IPC) 	<p>The project “SEE Expo on wheels” proposes funding the collective (in one united stand) participation of SEE country resident identified ICT companies at related Exhibitions and Expo Forums, organized in the countries – members of SEE ICT Forum board.</p>	<p>Institutional and capacity building of ICT Associations. MASIT will assist other associations with the following tasks: i) develop strategies to attract new members and involve existing members in business association activities and advocacy efforts, ii) develop action plan on how to enhance organizational, governance and staffing structures, (iii) design strategies to help them develop revenue flows and sustainability. MASIT will do this through consultations with association’s management and a careful review of present performance. MASIT will assess association’s capacities and will produce package of interventions for better operations.</p>	<p>Methodology for development of ICT Workforce demand survey – (comparable between countries). MASIT would like to introduce its methodology on all other countries from the region, on the demand on the ICT workforce available and missing. Through the usage of same questionnaires in the whole region, comparable results will be collected and mutual recommendations and actions can be undertaken. Final aim is the whole region to be producing similar ICT workforce, where similar know-how will be transferred and similar skills will be produced. This way the region will be hub for specific set of skills and will be able to offer those skills as one provider.</p>	<p>A database (of the ICT sector in SEE) of all companies and services and products they offer from the region available for further cooperation between the companies, a tool to be used by the associations of all the countries to access national/international database of ICT companies.</p> <ul style="list-style-type: none"> • At least 3000 companies in the database. • One web based search tool for non ICT Companies. • One training for other associations.
Person in charge	Boris Krstanović Katarina Vitic	George Brashnarov	Topalovic Vladimir Vukasin Pejovic	Dr. Despina Anasasiadou	Vahan Hovsepyan	Vahan Hovsepyan	Anita Nikova	Anita Nikova	Ana Chirita

Partners	GTZ, GRIT ICT Cluster Rijeka, DISC Cluster Split, ICT Cluster Varaždin, ICT ISTRA, IKS Osijek, MIT Cluster Čakovec	BASSCOM, ESI Center Bulgaria	Embedded.rs Cluster	TBD	SEE ICT Forum Board member companies/organizations, CBI, USAID/RCI, USAID/CAPS, GTZ, Enterprise Incubator Foundation-Armenia	IT Enterprise Incubator Foundation (EIF), Armenia	Other ICT Associations from the region	USAID, Other ICT Associations from the region	UNDP
Project Start	25.11.2009	1.09.2010	01.03.2010.	01.06.2010	01.06.10	19.06.10	1.06.2010	1.06.2010	01.06. 2010
Project end	25.11. 2011	31.08.2013	01.03.2011.	31.05.2012	01.06.11	01.06.11	1.06.2012	1.06.2012	01.06.2011
Duration	2 years	3 years	1 year	2 years	1 year	1 year	2 years	1 year	1 year
Budget	210.000,00 €	1. 927. 200,00 €	350.000,00 €	338.500,00 €	1.167.000,00 €	657.000,00 €	120.000,00 €	100.000,00 €	76.000,00 €
Comment									

Total budget required: 4.945.700,00 €

* CeGD will set nodes in each SEE Country and will be key partner in the project