

6th SEEITA & 5th MASIT Open Days Conference

Conference of the SEE IT Associations and Businesses
21-23 September 2008, Ohrid, Republic of Macedonia

Agenda

Day 1 - 21.09.2008	
19:00-20:00	Registration
20:30-22:00	MASIT Welcome Cocktail

Day 2 - 22.09.2008		
08:30-09:00	Registration	
	Opening Session & Key note Speakers	
09:00-10:00	<ul style="list-style-type: none"> - Mr. Vasko Kronevski, MASIT President - H.E. Mirjana Sekulovska, Deputy Minister of Information Society, Republic of Macedonia - H.E. Thomas Navratil, Deputy Chief of Mission, Embassy of the United States in Macedonia - Prof. Dr. Aleš Dobnikar, Head, Dept. of International Relations, Ministry of Public Administration, Slovenia - Mr. Blaz Golob – <i>Director, SEE Center for e-Governance Development</i> - "Development of Information Society in SEE: The Challenges for private sector" - Mr. Toni Petreski, SEE ICT Forum, Board President 	
SESSION	SEE ICT Associations	IT Service Management
Moderator	Toni Petreski, MASIT	Vasko Pavloski, itSMF Macedonia
10:00-11:30	<ul style="list-style-type: none"> - <i>Mr. Hrvoje Sagrak, Croatia (HUP) - "New challenges and opportunities for ICT"</i> - <i>Mr. Boris Krstanovic, Croatia (ICT Cluster) - "The Association of Croatian ICT Clusters – cro.ict and ICT Industry in Croatia"</i> - <i>Mr. Valentin Metzger, ICT Association of Moldova - "Information & Communications Technology Association of Moldova (ICTAM) Presentation"</i> 	<ul style="list-style-type: none"> - <i>Mr. Rok Sajovic with Mr. Chris Miles, Slovenia, itSMF Macedonia Guest Speakers - "Route to ITSM excellence "</i> - <i>Ms. Ana Meshkovska, itSMF Macedonia Guest Speaker - "Qualification schemes for IT Service Management"</i> - <i>Ms. Valentina Paskalova - itSMF Macedonia Guest Speaker (IFC) -"International Technical Standards and Regulations Program"</i> - <i>Mr. Vase Tusevski with Mr. Jovan Pehcevski, itSMF Macedonia Guest Speakers - "ITSM in education-MIT"</i>
11:30-12:00	Coffee break - Sponsored by IFC - International Finance Corporation	
12:00-13:30	<ul style="list-style-type: none"> - <i>Mr. Visar Dobroshi, Kosovo (ICT Kosovo) - "ICT Industry in Kosovo"</i> - <i>Mr. Brano Vujcic, Bosnia&Herzegovina (BAIT) - "BAIT and ICT industry in B&H"</i> - <i>Mr. Vasko Kronevski, Macedonia (MASIT) - "The role of national ICT Associations inevitable for support and competitive development of SMEs"</i> 	<ul style="list-style-type: none"> - <i>Mr. Jozsef Jungbauer, Hungary, itSMF Macedonia Guest Speaker - "ITSM as a customer needs"</i> - <i>Mr. Slavco Bujaroski - ITSMF Macedonia - "ITIL V.3- Service Strategy&Design" or "SFIA/SFIA plus"</i> - <i>Dr. Dimitris Dranidis, Greece, itSMF Macedonia Guest Speaker - "Linking ITSM and SOA: a synergetic fusion"</i> - <i>Mr. Igor Popovski, ITSMF Macedonia - "itSMF Macedonia- road to ITSM"</i>
13:30-14:30	Lunch break, sponsored by Pexim	

SESSION	Public Procurement Round Table	
Moderator	Miroslav Krstevski, MASIT	
14:30-16:00	<ul style="list-style-type: none"> - Ms. Mare Bogeva Micovska, Director of Public Procurement Bureau - Ms. Gordana Toseva - CoP, e-Gov Project - "E-Procurement stands for efficient public procurement" - Ms. Suzana Dzepic, ECS - "Public Procurement Best Practice Guide for ICT Purchasing" - Mr. Miroslav Krstevski, MASIT - "WITSA Public Procurement Policy" 	
16:00-16:30	Coffee Break sponsored by Semos	
SESSION	Electronic Communications Liberalization Round Table	SEE Regional ICT Activities and Trends
Moderator	Dragan Cepujnoski, MASIT	Vasko Kronevski, MASIT
16:30-18:00	<ul style="list-style-type: none"> - Mr. Srđan Kuprešanin, RIAG TMT - "Telecommunications Trends Across Free Markets" - Mr. Andrei Krikliwy, Bedminster Capital Management - "Brief Competitive Overview of the EC Markets in the Region" - Mr. Dragan Cepujnoski, MASIT - "Status of the implementation and application of the EC market liberalization measures in Macedonia" 	<ul style="list-style-type: none"> - Ms. Siika Zhivkova, ICT@USAID BPA Deputy Program Manager - "ICT in Tourism – Use of ICT & Lessons Learned" - Mr. Filip Stojanovic, RCI Bulgaria - "Regional ICT Activities" - Ms. Tatjana Lukic, USAID Competitiveness Project, Serbia – "Increasing Competitiveness of Serbian ICT Sector" - Mr. Ivan Mitrevski, MASIT - "GTZ Open Regional Fond for Foreign Trade Promotion/ IT Component"
20:30-22:00	Dinner, sponsored by SAPPHIR	

Day 3 - 23.09.2008		
08:30-09:00	Registration	
09:00-10:00	Opening Session & Key note Speakers	
	<ul style="list-style-type: none"> - Mr. Michael Fritz, USAID Macedonia Mission Director - Mr. Ilijančo Gagovski, Microsoft Macedonia - Mr. Greg Bogochwalski, Red Hat - Open Source presentation - Dr. Klaus Mueller, Makedonski Telekom AD – Skopje - Mr. Andreja Jaukovic - Intel 	
SESSION	SEE ICT Associations 2	Workforce Development
Moderator	Toni Petreski, MASIT	Aleksandar Marjanovic, MASIT
10:00-11:30	<ul style="list-style-type: none"> - Mr. Miodrag Ivkovic, Serbia (ISS) - "ICT in Serbia 2008" - Mr. George Brashnarov, Bulgaria (BASSCOM) - "The important role of national/regional IT Associations for supporting competitive development of local ICT SMEs" - Dr. Despina Anastasiadou, Director, INA - Southeastern Europe Telecommunication & Informatics Research Institute - "The Greek ICT sector: Trends and prospects" - Mr. Dritan Mezini, Albania (AITA) - "ICT Industry in Albania" 	<ul style="list-style-type: none"> - Mr. Nikolai Sandu, Regional Manager for SEE, Cisco - "Workforce Development through Private Public Partnership" - Ms. Gergana Rakovska, Business foundation for education, Bulgaria - "Successful partnership between academia and companies" - Mr. Kiril Minoski, USAID's BEA Project, Macedonia - "Career and Employer One Stop System" - Mr. Visar Ademi, USAID's Competitiveness Project, Macedonia - "National Internship and Job placement portal"
11:30-12:00	Coffee Break sponsored by S&T Macedonia	

SESSION	Public Private Partnerships	Workforce Development Round Table
Moderator	Vasko Kronevski, MASIT	Aleksandar Marjanovic, MASIT Kiril Minoski, USAID BEA
12:00-13:30	<ul style="list-style-type: none"> - <i>Mr. Vasko Kronevski, MASIT</i> - "Public private partnerships in ICT" - <i>Mr. Milan Visinski, Director Sales for Public Sector in CEE, Siemens</i> - "Public Private Partnerships-Siemens IT Solutions & Services approach" - <i>Mr. Miroslav Trajanovski</i> - "PPP concept and Macedonian legal framework" - <i>Mr. Ljubomir Trajkovski, SWEB Project</i> - "SWEB Affordable and effective platform for m-municipal services based on PSPP" 	<ul style="list-style-type: none"> - <i>Mr. Aleksandar Marjanovic, MASIT, Macedonia</i> - "MASIT survey: Employment criteria in ICT" - Best internship practice in Macedonia: Round table with ICT faculties
13:30-14:30	Lunch Break	
SESSION	Globalization and Strategic Alliances	
Moderator	Michael Gold, Crimson Capital	
14:30-16:00	<ul style="list-style-type: none"> - <i>Mr. Jovan Madzovski, CEED Macedonia Country Manager</i>, - "Building Regional Business Partnerships & Alliances" - <i>Ms. Biljana Pommerville, Director Corporate Finance, Raiffeisen INVESTMENT</i> - "Acquisition Process" - <i>Mr. Mihail Petrevski, Pexim and Vladimir Pesevski</i> - "Strategic partnership between Asseco – Poland and Pexim – Macedonia". - <i>Mr. Jim Austin, CEO, Atlogus LCC, USA</i> - "How to use strategic partnerships for company growth" 	
16:00-16:30	Coffee Break sponsored by S&T Macedonia	
SESSION	SEE ICT Private Sector Forum - Board Meeting	
Moderator	Toni Petreski, SEE ICT Forum, Board President	
16:30-18:00	All of the participants of the Conference are invited to be present on the SEE ICT Private Sector Forum Board Meeting	
18:00-21:00	Business networking & Coctail Party	